



Associate Equity Business Sales & Acquisitions

Franchise Profile Information

Contact Information

Name _____
 (first) (M.I.) (last)

Address _____ City _____ State _____ Zip _____

Own Rent How long at Address? _____

Telephone Numbers: Day (_____) _____ Evening (_____) _____

Fax (_____) _____ Email _____

Education

High School: _____ State: _____ Year Graduated: _____

University or College(s) Attended _____

Type of Degree _____ Major _____ Year Graduated _____

Employment

Your Current Employment _____ Type of Business _____

Title/Position _____ Length of Employment _____ Salary _____

Your Previous Employment _____ Type of Business _____

Title/Position _____ Length of Employment _____ Salary _____

Spouse's Current Employment _____ Type of Business _____

Title/Position _____ Length of Employment _____ Salary _____

Business/Franchise Information

In what city or area would you like to establish your franchise? _____ When do you plan to open your franchise? _____

Interested in Single, Multiple, or Master Franchising? Single Location Multiple Locations Master Franchising

Have you ever owned or operated a business? Yes No, If Yes, Full-time Part-time Absentee

If Yes, describe business owned or operated: _____

Check all that apply, I am interested in: Retail Services Home Based Educational Business to Business Restaurants
 Hair care Creative Sales Light Manufacturing Management Quick Casual Food Business Coaching Vending Home
 Improvement Auto Repair/Care Health & Fitness Tanning Other _____

Have you had a prior interest in owning and operating your own franchise? Yes No If Yes, what franchises? _____

In terms of purchasing a franchise I am... Mildly Interested Very Interested Ready to Purchase

Do you have any experience in: Advertising/Marketing Public Relations Sales Management Customer Service Finance

Will you devote full time to your franchise? Yes No If No, who will manage the business? _____

What kind of businesses have you been looking at? _____

Please use the space below to summarize your personal goals and objectives in establishing your business:

Financial Information

<i>ASSETS</i>			<i>LIABILITES & NET WORTH</i>		
Cash In Banks (itemize)	\$		Notes Due Banks and Others (itemized)	\$	
Marketable Stocks & Bonds			Taxes Payable		
Life Insurance Cash Surrender Value			Loans		
TOTAL CURRENT ASSETS			TOTAL CURRENT LIABILITIES		
Real Estate Owned			Real Estate Mortgages		
Other Assets			Other Liabilities		
Retirement Accounts					
IRAs			TOTAL NON-CURRENT LIABILITIES		
401k			TOTAL LIABILITES		
TOTAL NON-CURRENT ASSETS			NET WORTH		
TOTAL ASSETS	\$		TOTAL LIABILITES & NET WORTH	\$	

SOURCE OF ANNUAL INCOME		
	Self	Spouse
Salary	\$ _____	\$ _____
Bonus and Commissions	_____	_____
Dividends	_____	_____
Other Income	_____	_____
TOTAL	\$ []	\$ []

ESTIMATE OF ANNUAL EXPENSES	
Mortgage Payments	\$ _____
Automobile Payments or Lease	_____
Insurance Premiums	_____
Other Expenses	_____
TOTAL	\$ []

Do you want to supplement or replace your current income? _____

How much cash down payment (i.e. Equity Contribution) are you willing to invest in a franchise before borrowing funds? \$ _____

Do you know that you may be able to gain access to your 401K or IRA money without incurring penalties or taxes? Yes No

Do you have a financial partner, or any other personal source of investment capital? Yes No If Yes, who? _____

Do you have a source of financing? Yes No If Yes, who? _____

General Information

Have you ever been convicted of a felony? Yes No If yes, explain: _____

Have you ever filed bankruptcy? Yes No If Yes, please explain _____

Have you ever been an officer in a company that has declared bankruptcy? Yes No If Yes, please explain _____

How did you first become aware of Sunbelt Franchise Sales? Friend/Associate Magazine Ad Newspaper Ad Web Site
 Magazine/Newspaper Existing Franchise Mailer Seminar Other _____ Name of Source for Item Checked? _____

Signature: _____ Date: _____

Referral Agreement

The undersigned enter into this Referral Agreement in order to establish the terms under which Associate Equity Business Sales & Acquisitions (“Sunbelt”) will refer business opportunities to _____ (“Buyer”). Buyer acknowledges that Sunbelt is not an agent for any third party that may be marketing or selling business opportunities, nor is Sunbelt an agent or representative of Buyer. Sunbelt is only a referral source for a business opportunity and does not perform due diligence on any business so referred. Sunbelt advises all prospective purchasers to seek appropriate legal, accounting, and other professional advice concerning any business opportunity Buyer is contemplating. With respect to any business opportunity referred by Sunbelt, Buyer agrees to perform its own due diligence and rely solely on such due diligence independently of Sunbelt.

Buyer acknowledges that neither Sunbelt, nor any of Sunbelt’s agents, employees, officers, directors, shareholders, co-brokers, independent contractors and affiliates (“Finder Group”), has made any representations or warranties, expressed or implied, regarding any fact regarding the business opportunity; nor any legal issues, aspect or ramification connected with the proposed business opportunity, or any representation or warranty to Buyer concerning the financial condition, or any matter relating to the Franchiser. In fact, Finder Group made no, nor will it make any, independent investigation or verification of any claim, representation, warranty, document, or piece of information presented by Franchiser. Buyer has either done or will do their own, independent investigation with respect to such items and disclosures and is advised by Finder Group to do so.

Finder Group does not represent the Buyer, will not provide any legal, tax, or accounting advice, and does not recommend the purchase of any business opportunity to the Buyer. Buyer acknowledges and agrees that statements may be presented concerning a matter of opinion, whether or not so identified, that these are only statements of opinion, and that Finder Group shall not be liable or accountable for their accuracy and that any and all representations, warranties, earnings claims, guarantees, revenue or tax representations shall be made solely by the Franchiser in a Uniform Franchise Offering Circular and be subject to the provisions thereof.

In consideration for receiving information supplied to Sunbelt by a business, and for Sunbelt referring Buyer to the business, Buyer agrees to hold Sunbelt and Finder Group harmless from all claims and damages of any kind arising out of or related to Buyer’s purchase, operations, or business dealings in any way related to any business opportunity referred to Buyer by Sunbelt.

Buyer further acknowledges that agents for Sunbelt and Finder Group cannot and will not make earnings claims regarding a business. Buyer will immediately notify Sunbelt and its Franchise Sales Division (attn: Terry Kelm, 3210 Rice St., St. Paul, MN 55126), via certified mail, should any such earnings claim be asserted.

The invalidity, illegality, or unenforceability of any obligation or provision under this agreement shall not affect or impair the enforceability or legality of any remaining provision or obligation under this agreement.

Upon the introduction of a business opportunity or purchase of a business opportunity, Buyer agrees that Finder Group has fulfilled Finder Group’s services concerning the business opportunity.

Buyer

Associate Equity Business Sales & Acquisitions

Name: _____
(print)

Name: _____
(print)

By: _____
(sign)

By: _____
(sign)

Its: _____
(title)

Its: Agent

Date: _____

Date: _____