

Financial Information

ASSETS		LIABILITES & NET WORTH	
Cash In Banks (itemize)	\$	Notes Due Banks and Others (itemized)	\$
Marketable Stocks & Bonds		Taxes Payable	
Life Insurance Cash Surrender Value		Loans	
TOTAL CURRENT ASSETS		TOTAL CURRENT LIABILITIES	
Real Estate Owned		Real Estate Mortgages	
Other Assets		Other Liabilities	
Retirement Accounts			
IRAs		TOTAL NON-CURRENT LIABILITIES	
401k		TOTAL LIABILITES	
TOTAL NON-CURRENT ASSETS		NET WORTH	
TOTAL ASSETS	\$	TOTAL LIABILITES & NET WORTH	\$

SOURCE OF ANNUAL INCOME		
	Self	Spouse
Salary	\$ _____	\$ _____
Bonus and Commissions	_____	_____
Dividends	_____	_____
Other Income	_____	_____
TOTAL	\$ []	\$ []

ESTIMATE OF ANNUAL EXPENSES	
Mortgage Payments	\$ _____
Automobile Payments or Lease	_____
Insurance Premiums	_____
Other Expenses	_____
TOTAL	\$ []

Do you want to supplement or replace your current income? _____ How much cash down payment (i.e. Equity Contribution) are you willing to invest in a franchise before having to borrowing funds? \$ _____

Do you know that you may be able to gain access to your 401K or IRA money without incurring penalties or taxes? Yes No

Do you have a financial partner, or any other personal source of investment capital? Yes No If Yes, who? _____

Do you have a source of financing? Yes No If Yes, who? _____

General Information

Have you ever been convicted of a felony? Yes No If yes, explain: _____

Have you ever filed bankruptcy? Yes No If Yes, please explain: _____

Have you ever been an officer in a company that has declared bankruptcy? Yes No If Yes, please explain: _____

How did you first become aware of AE Franchise Sales? Friend/Associate Magazine Ad Newspaper Ad Web Site
 Magazine/Newspaper Existing Franchise Mailer Seminar Other _____ Name of Source for Item Checked? _____

Signature: _____

Date: _____