



Associate Equity

BUYER PROFILE INFORMATION

Date _____
 Name: _____
 Address: _____ City: _____ State: _____ Zip: _____
 Phone: _____ Fax: _____ Cell: _____
 Email Address: _____
 How did you hear of us? _____ If website, which one? _____

WORK EXPERIENCE:

Current Employment: _____
 Briefly Describe Your Work Background: _____

FINANCIAL:

Current Income: _____ Target Income: _____ Living Expenses: _____
 Target Down Payment: _____ What is your target investment limit? _____
 Does Your Spouse Work? _____ Full Time? _____ Industry & Position: _____
 How Do You Plan to Finance This Business? _____
 Total Net Worth (All Assets Minus All Debts) \$0-\$50,000 \$50,000-\$100,000 \$100,000-\$200,000
 \$200,000-\$250,000 \$250,000-\$300,000 \$350,000-\$400,000 \$450,000-\$500,000 \$500,000-\$550,000
 \$550,000-\$750,000 \$750,000-\$1,000,000 >\$1,000,000 _____ (indicate amount)
 Is there any reason you might be declined a loan for business acquisition? _____
 Have you ever filed bankruptcy? _____ Had a foreclosure? _____ Had a judgment filed against you? _____

BUSINESS INTERESTS:

Types of Businesses Interested in: RETAIL SERVICE MFG. COIN-OP WHSL/DIST REST BAR/LOUNGE OTHER
 Previous Business Experience: _____
 Types of Businesses Owned: _____
 Do You Want to Supplement or Replace Your Current Income? _____
 How Much Involvement Do You Plan to Have in the Business? Full Time Part-Time Investor
 Who Besides You Will Be Making the Decision? _____
 Partner #1: _____ Phone: _____
 Partner #2: _____ Phone: _____
 How Quickly Would You Like to Acquire a Business?: _____
 How Long Have You Been Looking? _____ Are You In a Position to Make an Offer Now? _____
 If **Not**, please explain _____
 How far are you willing to drive from home one way to the business you will buy? _____



Associate Equity

Confidentiality Agreement

The undersigned prospective purchaser (“Buyer”) hereby requests confidential information, currently and from this time forward, on businesses (“Seller”) represented or co-brokered by Associate Equity (“AE”). Buyer hereby acknowledges that AE first provided such information to the Buyer. In consideration of AE having provided such information, the Buyer hereby agrees:

1) Any information AE provides about a business was obtained from the business owner, and AE makes no representations or warranties as to its accuracy or completeness. Buyer acknowledges and agrees that AE has made no independent investigation or verification of information or material furnished to Buyer, and that statements may be presented concerning a matter of opinion, whether or not so identified, but these are only statements of opinion. AE shall not be liable or accountable for the accuracy of any information and any and all representations and warranties shall be made solely by the Seller in a signed purchase agreement and then be subject to the provisions thereof. Buyer is solely responsible for investigating all aspects of the business and obtaining any legal, tax, accounting or other counsel as Buyer deems necessary prior to making any decisions, conclusions, taking any actions, or purchasing the business.

2) Any information Buyer is given about a business, including its availability for acquisition, shall be treated as confidential and proprietary. Buyer shall not disclose, without prior written permission, any such information to any third party except Buyer’s representatives/affiliates engaged in evaluating the information, and shall obtain the agreement of such third parties to maintain confidentiality. If Buyer decides not to purchase the business, Buyer shall promptly notify AE of this fact and shall promptly return all documentation without retaining copies, summaries, analyses or extracts. Any unauthorized disclosure shall constitute a material breach of Buyer’s duty to the Seller and AE and could result in their seeking recourse against the Buyer. Buyer shall indemnify, defend and hold AE harmless from any liability resulting from such unauthorized disclosure.

3) The Seller of each business about which a Buyer shall be given information by AE has entered into an agreement providing that Seller shall pay a fee to AE if, during the term of that agreement or within 24 months thereafter, the business is transferred to a Buyer introduced by AE. Should Buyer, Buyer family member, or anyone with whom Buyer is connected acquire any interest in or become affiliated in any capacity with such a business, Buyer shall protect AE’s right to a fee from the Seller. Buyer agrees that any transaction will be closed through a licensed independent escrow company.

4) Buyer shall conduct all inquiries into and discussion with any business about which AE provides information solely through AE, and shall not directly or indirectly contact the owner, employees or other representatives of the business except by prior authorization from AE.

5) If Buyer breaches the terms of this Agreement or in any way interferes with AE’s right to a fee, Buyer shall be liable for such fee and any other damages, including reasonable attorney’s fees. Buyer acknowledges and agrees that all sums due and the performance and construction of this Agreement shall be in Dallas County, Texas, and shall be governed by the laws of the State of Texas. The parties agree that any claims or controversy regarding this Agreement shall be most conveniently and economically resolved in Dallas, County, Texas, and therefore, the parties agree that any claim or action brought for enforcement, interpretation or damages under this Agreement shall be brought only in Dallas County, Texas, and parties agree to forbear from filing a claim in any other jurisdiction.

6) AE may act as a dual agent representing both Buyer and Seller, as set forth in the Buyer Disclosure Acknowledgement executed concurrently herewith.

7) Buyer acknowledges having read and understood this Agreement. The undersigned executes this Agreement on his/her own behalf.

Name (Print)

Address

Signature

City, State, Zip

Date

Home Phone

Cell Phone

Broker



Associate Equity

Broker Services Acknowledgement - Buyer

Associate Equity Business Sales & Acquisitions (“Broker”) acts to introduce a willing Buyer and Seller of a Business (“Brokerage Services”). Broker does not do due diligence on either party. Buyer hereby acknowledges that in the view of the important legal and financial aspects and the complexity of the proposed purchase/sale of the business known as: _____ (the “Business”) he/she is advised by Broker to obtain the appropriate counsel from legal, accounting and other professionals concerning the sale/purchase.

Buyer acknowledges that neither Broker, nor any of Broker’s agents, employees, officers, directors, shareholders, co-brokers, independent contractors and affiliates (“Broker Group”), has made any representations or warranties, expressed or implied, regarding any fact regarding the business assets/business stock being sold; nor any legal issues, aspect or ramification connected with the proposed purchase/sale, or any representation or warranty to Buyer concerning the financial condition, or any matter relating to the Seller. In fact, Broker Group made no, nor will it make any independent investigation or verification of any representation, warranty, document, or piece of information presented by Seller. Buyer has either done or will do his own, independent investigation with respect to such items and is advised by Broker Group to do so.

Buyer acknowledges and agrees that statements may be presented concerning a matter of opinion, whether or not so identified, that these are only statements of opinion, and that Broker Group shall not be liable or accountable for its accuracy and that any and all representations and warranties shall be made solely by the Seller in a signed purchase agreement and then be subject to the provisions thereof.

In consideration for Broker presenting Buyer’s offer for the Business to the Seller of the Business, Broker Group is hereby released, indemnified and held harmless by Buyer from and against any and all claims and damages attributable to the performance or non-performance of Seller under any agreement connected with the sale/purchase of the business assets/business stock described above.

The invalidity, illegality, or unenforceability of any obligation or provision under this agreement shall not affect or impair the enforceability or legality of any remaining provision or obligation under this agreement.

Upon the introduction of a Business or purchase of the Business, both parties agree that Broker Group has fulfilled Broker Group’s Brokerage Services concerning the sale/purchase of the Business.

Buyer

Associate Equity

Name: _____
(print)

Name: _____
(print)

By: _____
(sign)

By It’s Agent: _____
(Sign)

Its: _____
(title)

Date: _____

Date: _____



Associate Equity

Memo Record of Showing

The undersigned prospective purchaser(s) (“Buyer”) hereby requests confidential information, currently and from this time forward, of businesses represented by Associate Equity (“AE”). Buyer hereby acknowledges that AE first provided such information to the Buyer. In consideration of AE having provided such information, the Buyer hereby agrees:

- 1) Not to divulge such information to others, except to secure professional advice and counsel; and
- 2) To conduct ALL further inquiries into the business opportunities listed below exclusively through the offices of AE; and
- 3) All information provided to the Buyer is for confidential use and is to be used for the purpose of evaluating a business opportunity as a potential buyer.

The Buyer acknowledges that AE is acting as agent of the business owner (“Seller”) and all fees due AE are, and will be, the responsibility of the Seller. Any attempt to circumvent AE’s contract or earned fees with the business shall be actionable at law for tortious interference with contract.

Buyer further acknowledges that all information and materials on each business opportunity provided by AE have been provided to AE by the Seller of the business. The Seller believes the information to be true and accurate; however, accuracy is not guaranteed and all information should not be considered complete. Associate Equity, its agents and Brokers are not qualified to and will not give: accounting, legal or tax advice. While statements may be presented concerning a matter of opinion, whether or not so identified, these are only statements of opinion. AE makes no representations or warranties, of any kind, expressed or implied, regarding the information provided to Buyer.

IT IS THE BUYER’S RESPONSIBILITY TO CONFIRM ALL MATERIAL AND RELEVANT INFORMATION PERSONALLY!

Businesses Shown:

1. _____
2. _____
3. _____

RECEIPT OF A COPY AND ACCEPTANCE OF THE TERMS OF THIS AGREEMENT IS HEREBY ACKNOWLEDGED AND CONFIRMED.

Buyer Signature
Authorized representative and Personally

Buyer Signature
Authorized representative and Personally

Print Buyer’s Name(s): _____

Authorized AE Agent: _____ Date: _____